



Jocelyn Willoughby, BBA.
Investment Advisor
Certified Retirement Specialist

TD Wealth
Private Investment Advice
289-470-1099 / 705-726-1542
1-866-669-7896
jocelyn.willoughby@td.com
www.jocelynwilloughby.ca

Willoughby Wealth Management

Brittany Brown
Sales Assistant
705 726 3390

Other TD Specialists

Graeme Gordon
Estate Planning Advisor
TD Waterhouse Insurance
Services Inc.

Patricia Jordon
Senior Private Banker
TD Canada Trust

Brock Linden
TD Commercial Banking
TD Canada Trust

Wealth Planning Tips

Investing in volatile times, like recent weeks, can sometimes challenge your discipline and commitment. For those of you that get uncomfortable during market fluctuations, there are timeless principles to remember that can help ease your mind and keep you focused on the long term.

1. Think Diversification

It's rare for any investment to repeat as a top-performer from one year to the next. Diversifying across various economies, businesses, countries and popular investment classes can help spread risk and reduce the potential for underperforming assets to impact your portfolio.

2. Be rational, not emotional

In good times, investors are excited, they want to invest more and often "buy high". When markets turn negative, investors become fearful and decide to cut their losses and "sell low". Stay disciplined and committed to your long-term investment plan to avoid riding the emotional rollercoaster.

3. Missed days, means missed opportunities

The difference between investment success and disappointment can boil down to a few days of being in or out of the markets. By staying fully invested and not missing the best 20 investment days over the last 20 years, an investor would have more than doubled their investment.

4. Measure performance over time, not overnight

Accept the fact that markets will rise and fall but over time markets have always moved higher. Taking a long-term perspective can help you stay the course when markets move from crisis to opportunity and back again.

5. Turn market volatility to your advantage

By investing a fixed dollar amount in regular intervals dollar-cost averaging can help you buy more units of an investment at lower prices, and fewer at higher prices. This helps take the worry out of making a single lump sum investment at the wrong time

Keeping a long term focus will help ensure your portfolio will build over time, and that will go a long way to helping you reach your financial goals.

Financial and Economic Commentary

Global capital market volatility increased during the second quarter of 2015 as investors considered slower economic growth, delayed interest rate increases, and later in the period, the potential for a Greek debt default.

Earlier in the quarter, economic indicators showed an improving outlook in the U.S. and Europe, and demand for global bonds softened. U.S. Treasury yields rose through to mid-June, while Eurozone bond prices also began to decline after a long rally that started in late 2013. Interest rates were held steady in the United States and Canada, while the European Central Bank continued its aggressive quantitative easing program designed to stimulate economic growth. Government bond prices rebounded later in the period as investors shifted their focus to the fractured negotiations between the Greek government and its creditors.

Jocelyn Willoughby, BBA.
Investment Advisor
Certified Retirement Specialist

TD Wealth
Private Investment Advice
289-470-1099 / 705-726-1542
1-866-669-7896
jocelyn.willoughby@td.com
www.jocelynwilloughby.ca

Willoughby Wealth
Management

Brittany Brown
Sales Assistant
705 726 3390

Other TD Specialists

Graeme Gordon
Estate Planning Advisor
TD Waterhouse Insurance
Services Inc.

Patricia Jordon
Senior Private Banker
TD Canada Trust

Brock Linden
TD Commercial Banking
TD Canada Trust

Many global equity markets ended the period slightly lower, as gains made early in the quarter were offset by broad declines through the month of June. The U.S. Federal Reserve decision to hold the line on interest rates initially dampened the value of the U.S. dollar relative to other world currencies and supported the U.S. equity market. This trend reversed, however, as the Greek debt crisis dragged the euro lower and investors sold equities in favour of the perceived safety of government bonds. The MSCI World Index was down 1.2% for the quarter when measured in Canadian dollars, U.S. equities as measured by the S&P 500 Index registered a modest decline of about 0.3% (-1.4% in Canadian dollar terms), and European equity markets also dipped.

Canadian stocks as measured by the S&P/TSX Composite Index started the quarter positively but also traded weaker through May and June to finish the quarter with a loss of 1.6%. The Canadian index has underperformed most other developed markets since the start of 2015, based on low commodity prices and subdued global growth forecasts. Emerging market equities struggled with the expectation of higher U.S. interest rates, currency volatility and slower growth in several emerging market economies. In China, the Shanghai Composite Index initially continued its rally and hovered near a seven-year high before beginning a sharp decline in mid-June. The Chinese market ended the three-month period with a 14.1% gain in local currency terms, but continued to lose ground early in the third quarter. The index fell 30% from its peak in June before government intervention stopped the plunge in early July.

Although the Greek debt crisis and Chinese stock market sell-off have dominated recent headlines, the actual impact of these events on global growth is expected to be limited. Greece accounts for only about 2% of the Eurozone economy, while its lenders, including the European Central Bank and International Monetary Fund, have significant financial resources. In China, the fact that investment in mainland Chinese equities remains largely inaccessible to foreign investors should help to contain the impact. The underlying Chinese economy, meanwhile, continues to expand.

It is also important to view these events through a longer-term lens. Equity markets rarely move forward without periods of volatility. The S&P 500 Index in the U.S. has gained more than 200% since March 2009, and has been trading above its pre-crisis highs for more than two years. There have been several market declines and recoveries over the past six years, but the trend has been broadly upward, based on steady global economic growth, fundamental improvement in business conditions, and the gradual willingness of investors to re-enter the market.

Looking ahead, it seems that more volatility is likely. Rather than retreating from the markets at this time, I believe the best strategy is to maintain a long-term view, investing with care in a well-diversified portfolio that suits your tolerance for risk.

If you have any questions about your investments, please contact my office at 705 726-3390 or toll free 800 669-7896.

Jocelyn Willoughby

Willoughby
Wealth Management



The information contained herein has been provided by Jocelyn Willoughby, Investment Advisor, TD Wealth Private Investment Advice and is for information purposes only. The information has been drawn from various sources believed to be reliable, including Dynamic Funds, CI Investments, Signature Global Asset Management, Cambridge Global asset Management, Globe and Mail, National Post, Bloomberg, Yahoo Canada Finance, and Trading Economics. Index information was provided by TD Newcrest and PC Bond and all quoted equity index returns are on a total return basis (including dividends). Where such statements are based in whole or in part on information provided by third parties, they are not guaranteed to be accurate or complete. The information does not provide financial, legal, tax or investment advice. Particular investment, trading or tax strategies should be evaluated relative to each individual's objectives and risk tolerance. TD Wealth Private Investment Advice, The Toronto-Dominion Bank and its affiliates and related entities are not liable for any errors or omissions in the information or for any loss or damage suffered.

Bloomberg and Bloomberg.com are trademarks and service marks of Bloomberg Finance L.P., a Delaware limited partnership, or its subsidiaries. All rights reserved.

All insurance products and services are offered by life licensed advisors of TD Waterhouse Insurance Services Inc., a member of TD Bank Group.

TD Wealth Private Investment Advice is a division of TD Waterhouse Canada Inc., a subsidiary of The Toronto-Dominion Bank. TD Waterhouse Canada Inc. – Member of the Canadian Investor Protection Fund. © The TD logo and other trade-marks are the property of The Toronto-Dominion Bank.

Willoughby Wealth Management consists of Jocelyn Willoughby, Investment Advisor and Brittany Brown, Sales Assistant. Willoughby Wealth Management is part of TD Wealth Private Investment Advice. © The TD logo and other trade-marks are the property of The Toronto-Dominion Bank.