

Discipline that delivers

Helping you achieve your goals and build wealth

Did you know?

- ▶ Advised clients have three times the net worth of non-advised investors¹
- ▶ Professional advice helps investors adhere to their Financial Goals¹
- ▶ Advised investors often have higher savings rates¹

Integrated solutions

- ▶ Estate Planning Strategies
- ▶ Tax-Efficient Strategies
- ▶ Wealth Protection Strategies
- ▶ Trust Structures
- ▶ Education Funding
- ▶ Business Succession planning strategies

Disciplined investment approach

- ▶ Helps to remove emotion from investing
- ▶ Firmly established processes and procedures
- ▶ Ongoing monitoring, reviewing and reporting

Clearly defined asset allocation models

- ▶ We determine an appropriate asset allocation for you and your family
- ▶ Changes related to asset allocation are based on your risk profile and a long-term view of macroeconomics
- ▶ Research shows that asset allocation accounts for over 90% of investment returns²

Professional portfolio management

- ▶ We put you and your family's interests first
- ▶ We believe that a Portfolio Manager's methodology is more important than past performance
- ▶ We manage assets for future performance and tax-advantaged total return

Forward-looking investment strategies

- ▶ We use progressive portfolio management tools such as those employed by Pension Plans, Foundations and Endowment Funds
- ▶ We employ currency neutral and hedging strategies, options and exchange traded funds
- ▶ Strategies are designed to help provide increased safety, enhanced income and reduced volatility

Transparent, fee-based solutions

- ▶ We pride ourselves on providing truly independent advice
- ▶ Fee-based solutions align our interests with yours
- ▶ Potential tax deductions for non-registered accounts

Backed by a globally recognized firm

- ▶ Founded in 1855, TD has approximately 22 million customers around the globe
- ▶ TD Bank Group has longstanding history as a solid financial entity
- ▶ TD was ranked #7 as the World's Safest Commercial Bank in 2017³

1. Based on "Value of Financial Advice", Investment Funds Institute of Canada, 2012;
2. <https://www.cfapubs.org/doi/pdf/10.2469/faj.v66.n2.4>;
3. Based on the Global Finance Magazine Survey, 2017.



Barry Lloyd, B.Ed

Investment Advisor

604 981 4422
barry.lloyd@td.com



David Rutledge, CIM®

Investment Advisor
and Portfolio Manager

604 981 4447
david.rutledge@td.com



Jennifer A. Lloyd, PFP

Assistant Investment
Advisor

604 981 4424
jen.lloyd@td.com

Lloyd Rutledge Wealth Management

520 – 17th Street, Suite 200
West Vancouver, BC V7V 3S8

Toll free 1 888 267 6220



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