2023 Year in review

Brown Lisy Wealth Management Group

January 11, 2024

UBS Financial Services Inc.

One North Wacker Drive Chicago, IL 60606 312-525-4187 312-525-4635 877-225-7945 fax

advisors.ubs.com/ brownlisygroup "What will happen in 2023 and forward? Forecasters are quite bearish, and sentiment is at or near record levels of pessimism. In October, Bloomberg's Economics model put the odds of a 2023 recession at 100%. One hundred percent, or the same as the chance that the sun will rise tomorrow morning. The strategists' targets for the market at year-end 2023 are on average the most bearish since 1999. A survey of individual investors shows bearish sentiment at an unusually high level."

– from our January 2023 letter

As it turned out, we ended 2023 on a high note. Nearly all major US indices registered strong gains and the technology sector led the returns. The Dow Jones Industrial Average increased 13.7%, S&P 500 increased 24.2%, the technology-heavy NASDAQ increased 43.4%, while the US Bond market (as measured by the S&P US Aggregate Bond Index) increased 5.8%.¹

It is important to note that the gains were a reversal of the challenging markets in 2022. In 2022, all of these indices were down: Dow Jones Industrial -8.8%, S&P 500 -19.4%, NASDAQ -33.1% and the S&P US Aggregate Bond Index -12%.² Thus, the levels of these major equity indices are relatively flat when looking back to the end of 2021. On a total return basis, the S&P 500's 2023 strong performance ranks 24th going back to 1928, while on the contrary, 2022's total return was the 7th worst year since 1928.³ Additionally, since the February 2020 peak (pre-Covid), the S&P 500 is up 50%, and since the March 2020 bottom the S&P 500 is up 126.5%.⁴

Why are we giving you this historic market context? We think it is imperative to understand that despite this market volatility, staying in the market is key. Markets go up and markets go down, and the market prognosticators often get it wrong. The predicted recession for 2023 didn't materialize. We don't believe that the economy can be consistently forecast, nor do we believe in timing the market. Generally speaking, you should expect a market drawdown of ~14% in every year (this has occurred every year on average since 1980), and markets were positive in 33 of 44 years since 1980. We believe that the best probability for success and for achieving your goals is to stay invested. We buy equity stakes in businesses we believe to have strong competitive advantages, good management, and trade at a decent price that we aim to hold over the long-term.



If you follow the financial media, you know that some of the most popular topics were the Fed and Artificial Intelligence. The bears got all worked up by the failure of a couple of small banks in March. Much was made of the fact that the stock market's performance was strongly influenced by the performance of just a few large technology-related companies (while mostly ignoring the sharply negative moves of those same stocks in the prior year). If you were paid to be a thinker of big thoughts, you probably obsessed over each monthly employment report and inflation statistic. After all that, we ended 2023 at the same place that we ended 2021. Rip Van Winkle would feel right at home.

Nonetheless, we must take notice of the fact that the stock market is near an all-time high with a correspondingly lofty valuation (as measured by price/earnings multiple). The 2023 equity market certainly experienced what's called "narrow leadership" (the top 10 stocks, representing about 1/3 of the total value of the market, made up about 86% of the return).⁶ An unusually high percentage (72%) of stocks rose less than the S&P index itself—this is the second highest percentage of S&P 500 stocks underperforming the index since 1980.⁷ Maybe that means that those top 10 are overvalued. Or maybe it means that the rest of the market is cheap. We don't know the answer, but we remain focused on quality individual holdings and look at valuation on a stock by stock basis.

A couple of other thoughts:

1. The Fed gets way too much attention from investors. I'm pretty sure that Chair Jerome Powell would agree. He was severely criticized—mocked, even-- when he said in mid 2021 that he expected the increase in inflation to be "transitory." However, as we look at the path of the Consumer Price Index, we see that it rose from 2.6% in March 2021 to 9.1% in June 2022 and at the most recent report is back to 3.1'%. Relative to the 50-year average, headline CPI is now below the historic average. The financial media endlessly obsesses over the Fed's next move and debates a Fed "pivot." Our somewhat contrarian opinion is that the Fed is more of a follower than a leader. It responds to what it sees as changes in the economy and inflation (and the Fed doesn't care much at all about the stock market except at extremes).

2. The recession debate is a sideshow. Widespread predictions of a recession in 2023 were most likely because the forecasters were extrapolating history (which can be a deadly error in investing). The "inverted yield curve" (where rates on short-term bonds are higher than rates on longer-term bonds) was supposedly an infallible predictor which now seems to have been proven fallible. It's true that the pace of the Fed's rate increase had always resulted in a recession in prior cycles, but we're finding out that this cycle is different. The difference is that the current economic cycle has been dramatically affected in myriad ways by a once-in-a-century global pandemic, and apparently no one had that properly factored in. Eventually we'll have another recession, but they've been notoriously difficult to forecast.

As usual, our turnover (buying and selling) was low. Our goal is to buy the right stocks and hold them for a long time. However, we did make one significant addition to most portfolios by buying US Treasury notes with a 2 year maturity. Interest rates were last at current levels in 2007, and we've avoided bonds since then due to what we viewed as unattractive risk/return tradeoff. But in mid-year these government notes were available at around the 5% level for the first time in over 16 years. While we continue to prefer quality stocks in our long-term portfolios, we're willing to add more bonds or other bond-like securities as opportunities arise.

We're not specifically limited to investments in the United States, but recently our exposure has been overwhelmingly domestic. Technology is by far the leading source of economic growth, and the US is a clear global leader. The dollar remains the currency of choice for most of the world. Congress passed bills allocating nearly \$5 trillion in domestic spending, much of which will go to infrastructure projects and will be a source of growth for many years.

Thank you for your confidence and the trust you place in our team. We take our job as stewards of your capital very seriously. While we invest for the long-term, we invest to meet your goals. As a reminder, if anything has changed, please let us know we will make any necessary changes or adjustments.

Happy New Year.

Kristan, John and Grant

¹ Bloomberg Market Data December 31, 2022 – December 31, 2023.

² Bloomberg Market Data December 31, 2021 – December 31, 2022.

³ Data from Professor Aswath Damodaran at NYU Stern https://pages.stern.nyu.edu/~adamodar/.

⁴ JPMorgan Guide to the Markets as of December 31, 2023.

⁵ JPMorgan Guide to the Markets as of December 31, 2023.

- ⁶ JPMorgan Guide to the Markets as of December 31, 2023.
- ⁷ JPMorgan, Eye on the Market, by Michael Cembalest, January 01, 2024.
- 8 JPMorgan Guide to the markets as of December 31, 2023.

The information contained in this commentary is not a solicitation to purchase or sell investments. Any information presented is general in nature and not intended to provide individually tailored investment advice. The strategies and/or investments referenced may not be suitable for all investors as the appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Investing involves risks and there is always the potential of losing money when you invest. The views expressed herein are those of the author and may not necessarily reflect the views of UBS Financial Services Inc.

About the PMP Program: PMP is a wrap fee advisory program in which our Financial Advisors manage client accounts on a discretionary basis. PMP is designed for clients who (i) want to delegate portfolio management discretion to their Financial Advisor; (ii) are looking to implement a medium to long-term investment plan; and (iii) prefer the consistency of fee-based pricing. PMP is not appropriate for clients who: (i) want to maintain trading control over their account; (ii) seek a short-term investment; (iii) want to maintain consistently high levels of cash, money market funds, or invest primarily in no-load mutual funds; (iv) want to maintain highly concentrated positions that will not be sold regardless of market conditions; or (v) who anticipate significant withdrawals from the account.

Financial Advisors who participate in the PMP Program may also provide services to you and to other clients outside of the Program in their capacity as broker-dealer representatives and as such, may dedicate time to activities other than discretionary portfolio management. Financial Advisors who participate in the PMP Program have an incentive to recommend their services in PMP over those of third party SMA Managers in other Advisory Programs or over traditional commission based brokerage services.

Trade Allocation Practices and Conflicts of Interest: Financial Advisors do not aggregate orders across the different strategies they manage. In an effort to reduce market impact and to obtain best execution, your Financial Advisor may purchase or sell securities in bulk (or orders may be "batched") on the same day for some or all PMP accounts in the same strategy managed by the same Financial Advisor. In such cases, all orders in a batch will receive "average pricing" and the price of securities shown on client confirmations will be the average execution price on either all of the purchases or all of the sales (as applicable) aggregated for this purpose. In addition, when executing orders, we may batch orders for your Account with orders entered for other PMP accounts in the same strategy, including those of the Financial Advisor assigned to your Account and related PMP accounts under your Financial Advisor's control. Financial Advisors are permitted to trade in the same securities they purchase for client accounts as long as they trade their personal and related accounts in the same batch as client accounts.

Financial Advisors have broad discretion to trade their PMP Advisory Accounts and there can be no assurance that a Financial Advisor can purchase or sell the same securities for all such Accounts at the same time, or that the Financial Advisor will aggregate your orders with those of other clients and charge an average price per share or unit and, when applicable, a pro-rata share of any fees. As a result, you may receive different prices and executions for the same securities as compared to other clients investing in the same PMP strategy. In addition, although we monitor performance dispersion and other characteristics of Accounts participating in PMP, investment opportunities will not necessarily be allocated among participating Accounts proportional to their overall amount invested.

Below are some of the general risk considerations associated with the investments included in the PMP investment strategies described in this Brochure. The descriptions are not meant to be a complete list of all investment risks. For more complete information regarding fees, expenses, risks and restrictions associated with these investments please review the offering documents and marketing materials. Investors should consult their tax advisor about their specific tax situation before investing in any securities. In addition, clients should familiarize themselves with the particular market risks and the other risks associated with the specific investment.

If you would like more information about the Program or have questions about your account, please ask your Financial Advisor or refer to the firm's Form ADV Disclosure Brochure. UBS Financial Services Inc. does not provide tax or legal advice. Please consult with your tax and legal advisors regarding your personal circumstances.

All of the recommendations made/positions held within the proceeding 12-month period are available upon request. Not all recommendations/holdings should be assumed to be profitable and future recommendations/holdings may not be profitable. Past performance is no guarantee of future results. Above is an overview of the portfolio holdings in the above-stated strategy of the PMP Portfolio Manager as of the date of this report. The portfolio is actively managed and holdings may be replaced at any point in time. The actual allocation within the individual portfolios may be different due to portfolio changes, market conditions or the imposition of investment restrictions. UBS Financial Services Inc., its affiliates and its employees are not in the business of providing tax or legal advice. Clients should seek advice based on their particular circumstances from an independent tax or legal advisor.

As a firm providing wealth management services to clients, UBS Financial Services Inc. offers investment advisory services in its capacity as an SEC-registered investment advisory services and brokerage services in its capacity as an SEC-registered broker-dealer. Investment advisory services and brokerage services are separate and distinct, differ in material ways and are governed by different laws and separate arrangements. It is important that you understand the ways in which we conduct business, and that you carefully read the agreements and disclosures that we provide to you about the products or services we offer. For more information, please review the client relationship summary provided at **ubs.com/relationshipsummary**, or ask your UBS Financial Advisor for a copy.

In providing financial planning services, we may act as a broker-dealer or investment adviser, depending on whether we charge a fee for the service. Financial plans provided free of charge are a service incidental to our brokerage relationship and the service terminates upon delivery of the plan. We provide financial planning services as an investment adviser for a separate fee pursuant to a written agreement, which details the terms, conditions, fee and scope of the engagement. The various research content provided does not take into account the unique investment objectives, financial situation or particular needs of any specific individual investor. If you have any questions, please contact your Financial Advisors. UBS Wealth Management Research is provided by UBS Financial Services Inc. and UBS Group AG. For more information, please visit our website at https://doi.org/10.1007/nn.ncial-com/workingwithus.

The information contained in this commentary is not a solicitation to purchase or sell investments. Any information presented is general in nature and not intended to provide individually tailored investment advice. The strategies and/or investments referenced may not be suitable for all investors as the appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. Investing involves risks and there is always the potential of losing money when you invest. The views expressed herein are those of the author and may not necessarily reflect the views of UBS Financial Services Inc.

© UBS 2025. All rights reserved. The key symbol and UBS are among the registered and unregistered trademarks of UBS. UBS Financial Services Inc. is a subsidiary of UBS Group AG. Member FINRA/SIPC. ED_09302025-3 IS2400207 Exp.: 01/31/2025